



PIA OF GEORGIA

Your Agents Association

Georgia Members Enjoy These Benefits!

INSURANCE *for your agency*

- + Utica (*members earns 10% premium credit*) Agent's Errors and Omissions coverage & other markets
- + Employment Related Practices Liability Insurance
- + PENN National Agents Umbrella Program

INSURANCE *for you and your employees*

- + Unimerica Voluntary Products (*Basic, Voluntary and Dependent Term Life; Long Term Disability, Short Term Disability; ADD; Hospital Indemnity; and (new) Dental*; for info call 800.336.4759; or visit www.piatrust.com)

INSURANCE *markets*

- + GE Auto Warranty Services (*Market a proven vehicle service contract program to auto dealerships*; for info call 800.782.9753.)
- + Flood Insurance from Assurant (*easy enrollment process, competitive commissions, and more*). Contact Tom Shaughnessy (tom.shaughnessy@assurant.com)
- + PIAgents Marketplace (*providing freedom from premium requirements and access to the best carriers*). Contact Ed Gillman (678.358.6624).

EDUCATION

- + Exclusive Certified Insurance Counselor (CIC) and Certified Insurance Service Representative (CISR) national designation programs
- + Webinars coming Spring 2012
- + Members pay low hourly tuition rates on all regular general ce classes.

Convention 2012

- + July 31–Aug 1, 2012, Westin Savannah Harbor
- + Earn continuing education credits
- + Trade show with 50+ vendors (technology, markets, agency tools)

TECHNOLOGY

- + eVo Agency Management System; competitive rates; subscribers receive \$200 membership credit off annual dues; www.my-evo.com.
- + Document imaging solutions from *docSTAR*. Contact Ken Kingery (kkingery@mosaiccorp.com).

PUBLICATIONS

- + Agency Disaster Planning Guide
- + Agency Procedures Manual
- + *Practical Guide to Successful Planning*
- + *Agency Marketing Guide*
- + *The Georgia PROFESSIONAL AGENT* bi-monthly magazine
- + Association weekly eNewsletter *Newsline*
- + PIA National's *PIA Connection* monthly newsletter
- + *The MarshBerry Letter*
- + Free subscription to *Rough Notes* magazine

AGENCY DISCOUNTS & SERVICES

- + FREE legal consultation (20 minutes per calendar quarter); contact Kevin Doyle or Mel Mobley of Lokey, Mobley and Doyle, LLP at 770.640.9441.
- + Accept premium payments via credit/debit card through Priority Payment Systems. For more information contact Dinah Lombard (404.952.2172 or 678.449.5016).
- + Central Licensing Bureau (*Save time and money by using CLB for all your agency licensing needs*; for info call 501.664.8044)
- + HR Outsourcing – SCI Companies provide clients with as few as a handful of employees up to thousands of employees with solutions that allow companies to outsource the burdensome administrative workload that is required of the internal human resources function. Contact Craig Lagos 770.623.5088 or 678.427.6926.
- + Discounted member rates on UPS shipments
- + Omnia Employee Profiling—*Skills and personality testing*; contact Carletta Neal 800.525.7117, x1226.
- + Perpetuation Central—online reference and resource center
- + *Rough Notes* Agency OnLine
- + Sircon's Producer Workbench (producer licensing & more)
- + A.M. Best Publications
- + Consumer Brochures for Your Clients
- + Motor Vehicle Reporting Service
- + Agency Consultation
- + Agency Agreement Review Service
- + Mines Press Calendar Products (*for info call 800.447.6788*)
- + Agency Revenue Tools (ART)—"Take Back Personal Lines" (contact Bill Jenkins, 703.518.1363)
- + PIA Branding Program—local advertising for "Local Agents Serving Main Street America"SM

The Professional Insurance Agents of Georgia

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Your Agents Association

Yes, I want to join! I've checked the appropriate dues indicated below. I understand I pay for **licensed** staff only. (2 part-time licensed staff count as 1 full-time licensed staff; part-time defined as working less than 20 hrs per week)

Annual Dues (based on number of all licensed agency staff)

Dues are billed annually (January 1–December 31) and are fully earned upon payment and are non-refundable. Dues may be prorated.

- \$450 (1–2 licensed staff)
- \$525 (3 licensed staff)
- \$600 (4 licensed staff)
- \$675 (5 licensed staff)
- \$750 (6 licensed staff)
- \$850 (7–9 licensed staff)
- \$1,125 (10–12 licensed staff)
- \$1,500 (13–16 licensed staff)
- \$2,000 (17–25 licensed staff)
- \$2,500 (25+ licensed staff)

Up to 24 months for the price of one year of membership! Join today, pay in full and your dues are paid up to December 31, 2013!

Eligibility: Agency must be licensed by the State of Georgia Insurance Department; agency must have at least one licensed P&C agent; ownership of expirations must be vested in the agency; and agency must represent at least one property/casualty company that operates on the independent agency system.

I was invited to join by _____ Today's Date _____

Agency Information (please print all information legibly!)

Agency Name _____ Year Agency Established _____
 DBA (if applicable) _____ Agency License # (required)** _____
 Agency Principal _____
 Mailing Address _____
 City _____ State _____ Zip _____
 Phone (include a/c) _____ Fax (include a/c) _____ dedicated/ not dedicated
 Agency Website _____ Agency represents _____

Licensed Staff (Over 5, please list additional staff on back of form or attach separate sheet)

Full Name	Birth MONTH/Birth YEAR	GA Insurance Lic #**	E-mail	
1 <input type="checkbox"/> Mr./ <input type="checkbox"/> Ms. _____	_____	_____	_____	<input type="checkbox"/> pt/ <input type="checkbox"/> ft
2 <input type="checkbox"/> Mr./ <input type="checkbox"/> Ms. _____	_____	_____	_____	<input type="checkbox"/> pt/ <input type="checkbox"/> ft
3 <input type="checkbox"/> Mr./ <input type="checkbox"/> Ms. _____	_____	_____	_____	<input type="checkbox"/> pt/ <input type="checkbox"/> ft
4 <input type="checkbox"/> Mr./ <input type="checkbox"/> Ms. _____	_____	_____	_____	<input type="checkbox"/> pt/ <input type="checkbox"/> ft
5 <input type="checkbox"/> Mr./ <input type="checkbox"/> Ms. _____	_____	_____	_____	<input type="checkbox"/> pt/ <input type="checkbox"/> ft

****Include photocopy of current agency license issued by the State of Georgia & photocopy of each staff member's Georgia insurance license.**

Payment (dues are fully earned when paid and are non-refundable)

Here's my check for \$ _____ OR Charge to my AMX; Discover; MasterCard; VISA

Card No. _____ Ex-date _____ 3-4 Digit Security # _____ Billing Zip Code _____

Name on Card _____

Signature of Cardholder _____